

The following members attended the meeting on fixing rates for hearing aids to be purchased for the year 2009 - 10. The meeting was held in the the Committee Room of AYJNIHH, Mumbai at 11 AM on 10.10.2009.

- 1) Mr. R Rangasayee  
Director
- 2) Dr. Geetha Mukundan  
Dy. Director (Tech.)
- 3) Mr. Rajeev Jalvi  
Reader / HOD (Aud)
- 4) Mr. N Ganesh  
Accounts Officer
- 5) Mr. Sanjay Jadhav  
SO(Stores)
- 6) Ms. Madhu Keny  
SO (DO/Sec)

The Committee felt that since it is a growing industry, following the purchase rules all models & manufacturers need to be encouraged so that the resultant benefit should reach the exchequer and the end user.

The following models of hearing aids have been approved for the year 2009 – 10.  
**However the same rates are valid till fixing of new rates.**

#### **MILD CLASS HEARING AIDS**

#### **1. 2 POSITION TONE CONTROL SWITCH & MPO CONTROL WITHOUT TELECOIL**

	Model	Tone control	Price Rs.	
			Monaural S cord	Pseudo Bi. V cord
Arphi	Arphi Excellent	2 position H.N.	425/- L1	550/- L1
Elkon	Elkon	2 position	425/- L1	550/- L1
Alps	ALPS (special protective cover hood) (180 or equiv. receiver)	2 position N - H (with 3 position rotary switch)	425/- L1	550/- L1

**2. 2 POSITION TONE CONTROL SWITCH & MPO CONTROL WITH TELECOIL**

Model	Tone control	Price Rs.	
		Monaural S cord	Pseudo Bi. V cord
Elkon	2 position	460/- L1	585/- L1
Alps	2 position with 4 position rotary switch	800/-	990/-

The provisions between 2 positions & 4 positions with telecoil is the same with Alps & Elkon, therefore Elkon is considered as L1.

**3. 3 POSITION TONE CONTROL SWITCH & MPO CONTROL WITH TELECOIL & WITH OTHER CONTROLS**

	Model	Tone control	Other Controls	Price Rs.	
				Monaural S cord	Pseudo Bi. V cord
Arphi	Arphi 333 super	L, N, H	O, T, M	675/- L1	855/- L1
	Arphi 333 Super	L, N, H	O,T,M, MT	695/- L1	875/- L1
Elkon	Elkon	N, H1, H2	O,T,M	675/- L1	855/- L1
	Elkon	L-N-H	O,T,M	675/- L1	855/- L1
	Elkon	3 position	O, T, M–MT, M	675/- L1	855/- L1
Alps	Alps (special protective cover hood)	3 position N-H-L	OTM	675/- L1	855/- L1
	Alps (special protective cover hood)	3 position N-H1-H2	OTM	675/- L1	855/- L1

**4. 4 POSITION TONE CONTROL SWITCH & MPO CONTROL WITH TELECOIL AND OTHER CONTROLS**

Model	Tone control	Other controls	Price Rs.	
			Monaural S cord	Pseudo Bi. V cord
Arphi Super – N	4 position L, H1, H2, N	O, T, M, MT	910/- L1	1090/- L1
Elkon	4 position L, N, H1, H2	O, T, M	890/- L1	1070/- L1
Elkon	4 position L, N, H1, H2	O, T, M - MT	910/- L1	1090/- L1
Alps (special protective cover hood)	NH1H2L	OTM	890/- L1	1070/- L1

**MODERATE CLASS HEARING AIDS**

**5. 2 POSITION TONE CONTROL SWITCH & MPO CONTROL WITHOUT TELECOIL**

	Model	Tone control	Price Rs.	
			Monaural S cord	Pseudo Bi. V cord
Arphi	Arphi Excellent	2 position H.N.	425/- L1	550/- L1
Elkon	Elkon	2 position	425/- L1	550/- L1
Alps	Alps (special protective cover hood)	2 position N, H,	425/- L1	550/- L1

**6. 2 POSITION TONE CONTROL SWITCH & MPO CONTROL WITH TELECOIL**

Model	Tone control	Price Rs.	
		Monaural S cord	Pseudo Bi. V cord
Elkon	2 position	460/- L1	585/- L1
Alps (special protective cover hood)	2 position	800/-	990

Since functionally no difference is there between the body models of Elkon and Alps, the Committee decided to select Elkon as L1.

**7. 3 POSITION TONE CONTROL SWITCH & MPO CONTROL WITH TELECOIL & WITH OTHER CONTROLS**

	Model	Tone control	Other controls	Price Rs.	
				Monaural S cord	Pseudo Bi. V cord
Arphi	Arphi 333 super	3 position L, N, H	O, T, M	675/- L1	855/- L1
	Arphi 333 Super	3 Position L, N, H	O,T,M, MT	695/- L1	875/- L1
Elkon	Elkon	3 position N, H1, H2	O, T, M	675/- L1	855/- L1
	Elkon	3 position LNH	O, T, M	675/- L1	855/- L1
	Elkon	3 position	O, T, M - MT	695/- L1	875/- L1
Alps	Alps (special protective cover hood)	3 position N, H, L	OTM	675/- L1	855/- L1
	Alps (special protective cover hood)	3 position N, H1, H2	OTM	675/- L1	855/- L1

**8. 4 POSITION TONE CONTROL SWITCH & MPO CONTROL WITH TELECOIL AND OTHER CONTROLS**

Model	Tone control	Other controls	Price Rs.	
			Monaural S cord	Pseudo Bi. V cord
Arphi Super – N	4 position L, H1, H2, N	O, T, M, MT	910/- L1	1070/- L1
Elkon	4 position L, N, H1, H2	O, T, M	890/- L1	1070/- L1
Elkon	4 position L, N, H1, H2	O, T, M- MT	910/- L1	1090/- L1
Alps (special protective cover hood)	N, H1, H2, L	OTM	890/- L1	1070/- L1

**STRONG CLASS HEARING AIDS**

**9. 2 POSITION TONE CONTROL SWITCH & MPO CONTROL WITHOUT TELECOIL**

Model	Tone control	Price Rs.	
Arphi Excellent	H.N.	425/- L1	550/- L1
Elkon	Not specified	425/- L1	550/- L1
Alps (special protective cover hood)	2 position N, H	425/- L1	550/- L1
Ear Help	2 position	450/-	565/-

**10. 2 POSITION TONE CONTROL SWITCH & MPO CONTROL WITH TELECOIL**

Model	Tone control	Other controls	Price Rs.	
			Monaural S cord	Pseudo Bi. V cord
Arphi Excel T	2 position H, N		460/- L1	585/- L1
Elkon	2 position		460/- L1	585/- L1
Alps (special protective cover hood)	2 position	4 position rotary switch (N, H, T, O)	800/-	990/-
Ear Help Super Master	N, H,		600/-	720/-

**11. 3 POSITION TONE CONTROL SWITCH & MPO CONTROL WITH TELECOIL AND OTHER CONTROLS**

Model	Tone control	Other controls	Price Rs.	
			Monaural S cord	Pseudo Bi. V cord
Arphi 333 Super	3 Position L, N, H	O, T, M,	525/-	650/-
Arphi 333 Super	3 position L, N, H	O, T, M, MT	545/- L1	670/- L1
Elkon	3 position N, H1, H2 or L, N, H	O, T, M	525/-	650/-
Elkon	3 position N, H1, H2	O, T, M	525/-	650/-
Elkon	3 position L, N, H	O, T, M	525/-	650/-
Elkon	3 position	O, T, M- MT	545/- L1	670/- L1
Alps (special protective cover hood)	3 position N, H, L	O, T, M	525/-	650/-
Alps (special protective cover hood)	3 position N, H1, H2	O, T, M	525/-	650/-
Ear Help Super Master Pluse	3 position N, H H, H	O, T, M	500/- L1	620/- L1

**12. NO TONE CONTROL , WITHOUT TELECOIL BUT WITH MPO**

Model	Tone control	Other controls	Price Rs.	
			Monaural S cord	Pseudo Bi. V cord
Ear Help Super	--	MPO	435/-	550/-

As the Ear Help Super without tone control is costlier than the models of Arphi, Elkon & Alps with tone control, hence Ear Help Super is not considered for the purchase.

**13. NO TONE CONTROL BUT WITH MPO AND TELECOIL**

Model	Tone control	Other controls	Price Rs.	
			Monaural S cord	Pseudo Bi. V cord
Ear Help Swift	No tone control	MPO	475/-	500/- <b>L1</b>

As Ear Help Swift '**V**' cord model is cheapest of all the models quoted under strong category the same is included as model for purchase and is treated as **L1**.

**14. 4 POSITION TONE CONTROL SWITCH & MPO CONTROL WITH TELECOIL AND OTHER CONTROLS**

Model	Tone control	Other controls	Price Rs.	
			Monaural S cord	Pseudo Bi. V cord
Arphi Super N -	4 position L, H1, H2, N	O, T, M, MT	910/-	1090/- <b>L1</b>
Elkon	4 position L, N, H1, H2		890/-	1070/- <b>L1</b>
Elkon	4 position L, N, H1, H2	T-MT	910/-	1090/- <b>L1</b>
Alps (special protective cover hood)	4 position N, H1, H2, L	O,T,M	890/-	1070/- <b>L1</b>

## TERMS & CONDITIONS

1. Each hearing aids should be supplied with one pencil cell, one extra cord
2. Instruction booklet for using hearing aid should be bilingual
3. Each hearing aid box must contain a pair of ear tip
4. At least 1% of the order placed in addition to the actual supply will have to be supplied free of cost to the implementing agencies for the purpose of loaning to beneficiaries, whose hearing aids are under repair. If failure rate is more than 1.1% then the entire lot will be rejected as per clause 7.1.2 of IS :10776 – 1984 (Re-affirmed 1995)
5. In random checking of consignment even if one piece is found faulty, the entire consignment will have to be taken back by the manufacturer at once.
6. One-year guarantee will be given to customers against manufacturing defects. The manufacturers will make available facilities for repair / replacement of Hearing Aids, including giving free service units to customers during the period of repair under the guarantee. The implementing agencies will get this done on behalf of the consumers.
7. The prices are inclusive of all taxes and F.O.E. on packed basis.
8. 100% payment will be released to the manufacturers on actual delivery of the consignment.
9. The manufacturer should adhere to clause VI of ISI marking contained in ISI specifications No. IS 10775:1984. This should include the following:
  - a. Battery polarity marking on the battery compartment of the Hearing Aids should be indelible as per ISI specifications.
  - b. Each hearing aid shall be indelibly and clearly marked with the following information:
    - i. Name and grade mark of the manufacturer
    - ii. Model and Serial No. of the Hearing Aid and
    - iii. Class of Hearing Aids
    - iv. Marking of control setting should be done as per appendix 'A' of ISI specifications IS 10775:1984.
10. The receiver type should be the same as per tender sample.

The random checking of Hearing Aids supplied by the manufacturer will be carried out and any manufacturer supplying Hearing Aids not adhering to tender specifications would be blacklisted.

11. Suppliers have to accept the fall clause i.e. if the price of the product falls during the period of the contract, the firm will pass on the benefit to the purchaser for supplies made from the date of such a fall.
12. The supplier has to agree to allow visual inspection and checking for operation by the consignee before acceptance and payment.

13. All the Hearing Aids will bear an indelible stamp marked '**Issued under ADIP Scheme of Ministry of Social Justice & Empowerment, Government of India – Not for Sale**'.
14. The price does not include cost of ear-moulds but includes cost of eartips.
15. The supplier should arrange dispatch of goods to the consumer within 30 days of receipt of order.

**It is decided that all models labeled as L1 be considered for placing orders.**

*(R. Rangasayee)*  
*Director*